

Compensation Plan (In USD)

VIP RANK

VIP RANK	F D S	Bronze Card	Silver Card	Gold Card	Platinum Card		Titanium Card
REQUIREMENT	Less than \$ 80	\$ 80	\$ 250	\$ 500	1) 2)	\$ 1000 \$500 + \$500 *2	\$ 4000

➤ Any person of 18 years or above, who is capable of executing a contract, not disqualified by any law can become an FOHOWAY Distributor, without any investment. Joining FOHOWAY as its Distributor (Direct seller) is absolutely free, nor is he or she required to mandatorily purchase any product or pay any subscription fee as a condition of Joining.

➤ A Individual person can register for free and become Fohoway Direct Seller (FDS) and enjoy the benefits of having product at distributor price and earn other eligible bonuses.

➤ A FDS can attain the level of bronze, silver, gold , platinum or Titanium card holders upon achieving accumulative sales turnover of \$80,\$250,\$500 and \$1,000 (OR \$500 + \$500 *2), \$4000 respectively and become eligible to earn Team bonuses, Development Bonuses etc.

➤ A FDS can upgrade their level within 12 weeks of registration, If FDS makes an upgrade purchase in this 12-week period, the Upgrade period will be further extended for 12 weeks.

1. Team Bonus

RANK	F D S	Bronze Card	Silver Card	Gold Card	Platinum Card	Titanium Card
RATE %	0%	10%	13%	16%	20%	20%

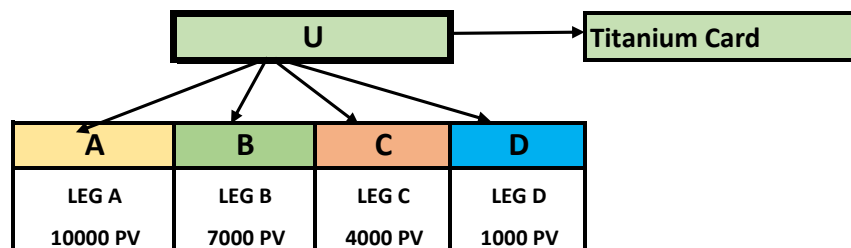
➤ Based on the sponsor network

➤ Fohoway India believes the distributor should be rewarded for building their sales team. As they build, they train those personally enrolled on how to sell products and build their organization. they also teach downlines how to duplicate what they are doing. The more frequently they are in training for their personally enrolled group on how to sell FOHOWAY products, the more successful they will be, and more they can earn. Fohoway India will also work out the criteria for distributors who conduct the training activities for their downlines on the monthly basis, only those fulfilling the one will be eligible to claim the bonus.

2. Development Bonus

RANK	A	B	C	D	Weekly Cap (USD)
		Rate	Rate	Rate	
Bronze Card	Share	8%	9%	11%	\$500 * 3 = \$ 1500
Silver Card	Share	10%	11%	13%	\$1700* 3 = \$ 5100
Gold Card	Share	11%	12%	14%	\$3200 * 3 = \$ 9600
Platinum Card	Share	12%	13%	15%	\$5500 * 3 = \$ 16500
Titanium Card	Share	13%	14%	15%	\$20000 * 3 = \$ 60000

➤ For example: If you are at Titanium level, team A achieves USD 10,000 PV through product sales and your team B, C and D also achieves USD. 7,000 PV, USD. 4,000 PV and USD. 1,000 PV through product sales, you will earn USD. 1620/-



Development Bonus

7000 *13%	Leg A & B	+	\$ 910.00
4000*14%	Leg A & C	+	\$ 560.00
1000*15%	Leg A & D	+	\$ 150.00
			\$ 1,620.00

= \$ 1620
(In a Week)

3. Elite Bonus (on rolling basis): Platinum card member ONWARDS, within 12 months after you joined:

Accumulated Development Bonus (USD)	\$ 2000	\$ 9000	\$ 18000
Elite Bonus (USD)	\$ 1000	\$ 3000	\$ 4000

4. Global Honor Awards

Rank	Requirement	Diamond Dividend	Tourism	Luxury			Global Dividend
				Car	Yacht	Villa	
Emerald	2 legs, each leg gets accumulated 15,000						
Sapphire	2 legs, each leg gets accumulated 30,000						
Qualified Diamond	2 legs, each leg gets accumulated 60,000. New small leg sales [1] is no less than 700 in the current week, U will be the Qualified Diamond.	1%	1% 1000 USD/Year	1% 10,000 USD/Year	1% 25,000 USD/Year	1% 50,000 USD/Year	0.50%
1star Director	Any 2 legs, each leg has 1 Qualified Diamond.						
3star Director	Any 2 legs, each leg has 1 Qualified 1 Director, total have 3 Qualified 1 Directors.						
5star Director	Any 3 legs, each leg has 1 Qualified 1 Director, total have 5 Qualified 1 Directors.						
7star Director	Any 4 legs, each leg has 1 Qualified 1 Director, total have 7 Qualified 1 Directors.						
Phoenix Ambassador	U are Qualified 7 Director, and have 1 Qualified 7 Director each in 2 legs.						

➤ [1] New small leg sales is the sum of new sales(includes 100% card purchase/upgrade sales(USD) and 50% repeat sales(USD)) from all other legs except the largest leg.

5. Repeated Consumption Rewards

- Whenever a distributor makes repurchase, FOHOWAY offers a 1:1 e-dollar which can be used to redeem products by 1:1.
- 100% repeat sales(USD) will participates in rank calculation, 50% PV participates in all bonus calculation.

Others: Active Requirement:

- Any person up to the Rank of Sapphire who achieves a repeat sales turnover of USD 30 or above a month will be eligible to earn bonuses from their sales team.
- Any diamond and above level of distributor achieving a repeat sale of USD 60 or above a month will become entitled to earn bonuses.

*In order to encourage FDS to consume FOHOWAY products, the company will convert 3% of bonus as e-dollar, which can be reused to redeem products.

If the FDS wants to withdraw the bonus, 2% of the withdrawal amount will be converted as e-dollar which can be used to redeem products.

*Fohoway India Pvt. Ltd. reserves the full rights to modify the compensation plan without prior notice.



1 USD = ₹85/-